TOP 10 GUIDE

Anagram systems

Discover Encore Software: The 10 Key Business Benefits for Small Manufacturing Businesses

Small Manufacturers face many challenges when it comes to successfully growing a business. From under buying and overstocking, to batch traceability, and accurate financial reporting, there is a lot to over-see and plan for.



Encore software for Manufacturers, has been developed by experts who understand your business. Using the latest secure technologies, Encore provides manufacturers with:

- A holistic view of the business performance
- The ability to accrue costs whilst tracing individual item's movement
- Market leading, seamless integration with your website
- Powerful reporting capabilities and business intelligence.

And remember, you are not on your own. Get help when you need it via our UK based helpdesk staffed by qualified Encore Support staff. We can also work together with you to maximise your use of Encore. Streamline your business with Encore software, delivering controlled business growth.

"This package covers all aspects of our business, from accountancy, with the multi-currency options, sales and marketing, to stock control with stock movement and assembly analysis. There are so many useful features to Encore that we are still finding new areas to explore."

This guide describes why successful manufacturing businesses have chosen Encore software to help them deliver continual, controlled business growth.

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1 Delivering One View, One System and One set of data – Say 'Goodbye' to inaccuracies, work duplications, laborious time consuming admin and out-of-date systems

All business employees can log into Encore and see one view of data relevant to their tasks and permissions. Encore incorporates accounting and financial features along with stock, sales and purchase order processing to manage processes that are key to efficient production, inventory needs, replenishment and sale of goods. Encore will help boost higher levels of efficiency.

2 Traceability – Ease of stock management across the entire business

Encore displays a variety of stock views which are available to all relevant users across multiple devices. The comprehensive stock system drives accuracy, including batch traceability of individual stock items, serial numbers, transfers, receipts or despatches and with the ability to accrue and capture associated costs such as import duties, insurance or carriage.

3 Optimise Stock Levels – Experiencing issues with under buying, over-stocking or misplacing orders? You need to streamline every aspect of your stock control

Encore software helps you to manage and optimise stock levels. Keep customer despatches timely and making sure your cash is in the bank and not tied up unnecessarily in stock. It gives you the ability to:

- Have forward visibility of stock required to fulfil customer demand
- Avoids under or over buying of products
- Planned buying to achieve the best margins.

4 Encore in the cloud – Access anytime, anywhere

Our highly secure hosting environment allows you to manage your business on-site or off-site from your device. It provides cost effective, secure and quick access to Encore's real time data. Our secure servers will also assist you in maintaining your company's data compliance.



"Anagram seem to really understand smaller and growing business, which is one of the main reasons we decided to go with them over bigger companies. The level of support is always superb and our suggestions for software features have been added to version updates, so they really do take customer feedback on board. "

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5 **Abolish data silo and spreadsheets – No need to continue with the daily struggle of departments working in isolation with multiple spreadsheets**

Transfer your spreadsheet data into Encore. You can securely manage your business data in one HMRC compliant application.

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6 **Fast fulfilment – Make every customer count with a seamless sales process**

Sales over the phone, sales online and even sales from exhibitions or sales staff on the road are processed quickly and precisely using Encore. With up to date, real time stock levels, orders can be processed through the system quickly and accurately.

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7 **Real-time visibility – Manufacturers need access to real-time views of all areas of the business at any time**

Encore gives you confidence to know that you are looking at up to date business intelligence and information at all times. Each entry/transaction is immediately updated to be seen and acted upon.

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8 **Website integration – Automate your web sales**

Seamlessly update your website products from Encore and automatically import all web sales. No more needless printing of web orders which then require manual input and can lead to errors.

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9 **Scalability – If you are struggling to grow your business because of disparate systems, inaccuracies and stock management, you need an affordable, scalable system**

Encore is flexible and can grow with your business. Scale up from a single user and expand to multiple locations with multiple currencies if necessary. A multi-user system, Encore will expand with you. If you need to scale down, this is also possible.

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10 **Minimise duplication of input – Avoid costly errors and inaccuracies**

Encore handles your customers from initial contact through to invoiced delivered product. All customer communications and marketing activities can be recorded for each customer. From quote through to invoice, information is only entered once.

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